



CAPITOL CITY SPEAKERS BUREAU

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Mary Kelly, PhD, CSP, CDR, US Navy (Ret.)

Travels from: Colorado / Texas

Fee Range: \$10,001 - \$15,000

Mary Kelly is an internationally-known economist and leadership expert specializing in the fields of leadership, productivity, communication and business growth. Mary is a graduate of the United States Naval Academy and spent over 20 years on active duty in intelligence and logistics. She retired from the Navy as a commander and has a master's in history and economics and a PhD in economics.

An energetic, engaging, and perceptive leadership author and speaker, Commander Kelly delivers humorous, inspiring, and insightful keynote speeches, offering tools and insights that increase productivity, morale, and profits. As a

consultant she provides creative and insightful problem-solving tools that enable her to transform corporate cultures and structures.

Mary has authored ten books, including *Why Leaders Fail: And the 7 Critical Skills to Achieve Dynamic Success*; *Master Your World: 10 Dog-Inspired Lessons to Increase Productivity, Profits and Communication*; *15 Ways to Grow your Business in Every Economy* and *Money Smart: How Not To Buy Cat Food When You Don't Own A Cat*. She is also quoted in hundreds of periodicals including *Money Magazine*, *Entrepreneur*, the *Wall Street Journal* and dozens of business journals.

With over 20 years combined teaching experience at both the Naval Academy and at Hawaii Pacific University, she taught economics, finance, history and management. She has extensive experience in business coaching, management, economics, finance, banking, insurance, real estate, government, organizational leadership, communication, business growth, teamwork, human resources, customer service, time management, and project development. Mary has a track record for success as an organizational change agent.

In her role as a human resources director, Dr. Kelly developed a business model for the computer and telecommunications organization for personnel hiring, training and retention that was adopted globally by the US Navy. Managing culturally diverse teams, she orchestrated organizational changes for over 3,000 personnel for 2 military base closures. Her ability to problem solve and provide innovative solutions enabled her to transform the Navy's largest pay and personnel organization from the lowest in customer satisfaction to the highest in the nation in 18 months, with 23% fewer employees and a 19% budget decrease.

As an educator, Dr. Kelly created a mandatory curriculum for a college student body of 4,500 students. During her teaching career, she developed 31 university courses in the areas of business management, economics, history, management, geography, political science, human resources and international relations. Mary taught remote course work for multiple colleges while creating 4 distance learning courses using online lectures, webinars, interactive exercises and podcasting. In addition to standard curriculums, Dr. Kelly coached 450 students on life skills and time-management. She created and taught wealth building and personal finance to



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students at the United States Naval Academy, resulting in a student body educated on budgeting and retirement planning before graduation.

Mary Kelly continued...

As a speaker and presenter, Mary Kelly pulls from her diverse experience to provide keynote presentations that are engaging and compelling, leaving the audience wanting more. With a warm and sincere style, Mary takes her vast knowledge and provides an educational presentation that holds the interest of her audience. She is a popular speaker on topics of leadership, communication, financial planning, and management. As a communicator, she has chaired academic and military panels for economics, political science and historical conferences, and she has conducted over 2,200 seminars on financial, business, management and leadership topics.

Most Requested Programs...

- Why Leaders Fail and the 7 Prescriptions for Success
- Master Your World: 10 Executive Strategies to Improve Productivity, Profits, and Communication
- 360° of Leadership - Steering Around the Icebergs: Navigating the World of Leadership
- Leadership Confidence for Women in Business
- Change Management: Survive and Thrive in the New Economy
- Management Tools for Supervisors
- Business Growth and Economic Development: 15 Ways to Grow Your Business in Every Economy
- Unlock the Future of the Economy: What Businesses Need to Know & Do For the Next 12 Months
- Stop the Barking: Communication That Works Now
- Top 10 Military Secrets for Leading Highly Productive Teams: How the Military Builds Teamwork and Mission Accomplishment and How You Can Too